



P R O C U R R I

Changing The Way The World Buys Technology

Procurri implements professional services for leading global systems integrator

Customer:

A leading global systems integrator that is a multinational corporation providing business consulting, information technology and outsourcing services with a turnover in excess of \$12 Billion.

End User:

A British multinational consumer goods company headquartered in the UK with sites across the globe. It is a producer of health, hygiene and home products with a turnover in excess of £13 Billion.



Challenge:

Our partner was providing infrastructure transformation services to their customer, who was headquartered in the United Kingdom, but had sites around the globe. The challenge for our partner was to understand the infrastructure on each site and roadmap the installation of new technologies from the OEM and disposal of the existing assets. With having limited presence on most of the sites, Procurri became the eyes and ears for our partner.



Procurri Offering:

Procurri worked with the system integrator to understand what was required for each of the sites and designed a worksheet for the regionalised Procurri engineers. This was a phased approach for each site which included a site survey to understand site access, availability of power and cooling in the IT rooms and rack space available. Upon completion of the site survey, the documentation was sent to our partner for review.

The second phase involved installing equipment that our partner had purchased directly from the OEM via a reseller, to which Procurri assisted in getting equipment to site within some regions utilising its global logistics frameworks.

The third phase involved disposal of the legacy equipment that was no longer required to complete the project.



Outcome:

Procurri appointed a project manager to help co-ordinate the planned activities and reports from over 100 sites in 50+ countries around the globe. We used local resources that could speak the local language with onsite contacts throughout the project. This ensured a smooth audit and collection of data. The subsequent installation of the new equipment and ITAD process provided a smooth rollout and transition from a single point of contact over a short period of time, as we were able to do multiple sites each day.

The rapid deployment and new solution have now increased productivity and improved service delivery across their end user sites which allows for scale and growth in the coming months.